



Genetic Development Center®

Memorandum

To: Genetic Development Center® Customers & Feed Conversion Efficiency Test Participants
From: Gustavo Toro, Director of Beef Support Services & Genetic Development Center® Manager
Date: 10/2/2020
Subject: Annual Feed Efficiency Testing Program

Recently we completed the Genetic Development Center® (GDC) expansion to 120 GrowSafe nodes at our facility located in Navasota, Texas. The recent expansion increases our GDC facility capacity to a 960 head of cattle occupancy.

STgenetics® and the Genetic Development Center® have received a rapid increase, and demand, within our Beef on Dairy program over the past year. The Beef on Dairy program increase has led to our GDC facility occupying at maximum capacity to efficiently test our STgenetics® Beef on Dairy Sire's progeny. This overwhelming increase in demand has led to a decision made by our GDC management to drastically reduce our custom Feed Conversion Efficiency Testing program capacity and participation. Therefore, we will not be accepting anymore reservations for the upcoming Fall 2020 Feed Efficiency Test, because we have already reached our facility's full capacity. As we move forward with our future tests, reservations will be reduced to 32 head of cattle and more information will continue to be provided for our customers.

This decision was very difficult for our GDC facility to make, because we have many loyal and respected customers, however we hope that our valued customers will understand the decision to maximize our facility's utilization, so that we can continue to provide important data and results, while creating a more sustainable future for our industry, and world.

Our team notified all GDC customers of this change regarding our testing program in August, with hopes of reaching everyone before they made arrangements and plans for our Fall 2020 Feed Conversion Efficiency Test. However, we want to take the time to remind and reiterate this message again for everyone's knowledge. We hope that this announcement finds you well during these unprecedented times, and we encourage all customers to continue to stay updated with our facility, and our program, through the GDC website or social media pages.

Sincerely,

Gustavo Toro